

# Leaders in Middle Market Private Debt

**\$21B+**

INVESTED

**820+**

DEALS CLOSED

**280+**

ACTIVE PORTFOLIO COMPANIES

**230+**

SPONSORS FINANCED

**2000**

YEAR ESTABLISHED

## Why Audax Private Debt

**Experienced** Managing Directors average 24+ years of investment experience

**Reliable** Consistent views and feedback from deal introduction to closing

**Flexible** Broad range of financing capabilities

**Responsive** Entrepreneurial and streamlined process

**Collaborative** Exclusive focus on sponsor-backed transactions for 20 years

## Most Recent Funds

**Senior Debt**

\$1.6B

**Unitranche**

\$2.6B

**Junior Debt**

\$1.2B

## Investment Criteria

Financing partner to private equity backed, middle market leaders

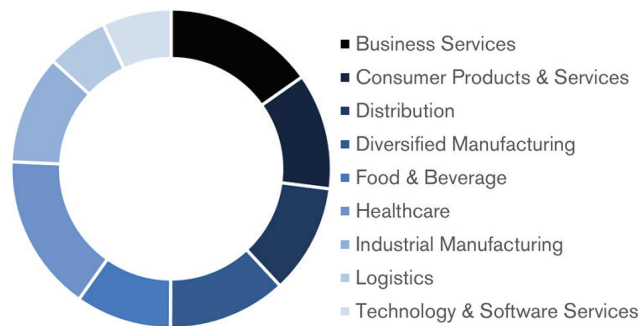
Target company characteristics:

- Established value proposition
- Defensible market position
- Revenue and cash flow stability
- Experienced management team
- Strong equity sponsorship

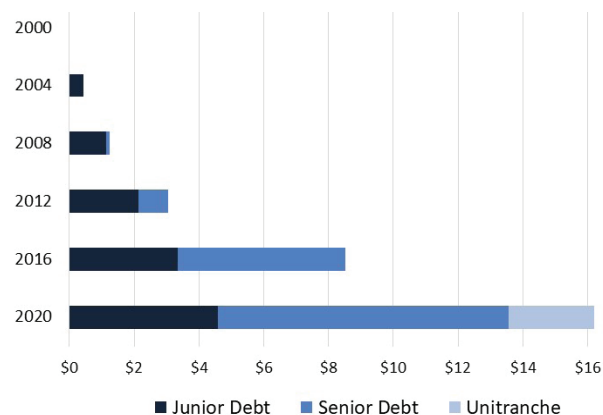
## Financing Capabilities

Product	Investment Size
Unitranche	Up to \$250M
Stretch Senior	Up to \$250M
First Lien	Up to \$75M
Second Lien/Mezzanine	Up to \$125M

## Diversified Lending By Industry



## Capital Raised by Strategy (\$ in billions)



## Contact

**Kevin Magid**  
President  
kmagid@audaxgroup.com

**Peter Gummeson**  
Managing Director  
pgummeson@audaxgroup.com

**Michael McGonigle**  
Managing Director  
mmcgonigle@audaxgroup.com

**Rahman Vahabzadeh**  
Managing Director  
rvahabzadeh@audaxgroup.com

**Steven Ruby**  
Managing Director  
sruby@audaxgroup.com

**Ryan Benedict**  
Managing Director  
rbenedict@audaxgroup.com

**Adam Weiss**  
Managing Director  
aweiss@audaxgroup.com

**Shehzad Ajmal**  
Managing Director  
sajmal@audaxgroup.com

**Blake Loweth**  
Managing Director  
bloweth@audaxgroup.com

**Peter Stern**  
Managing Director  
pstern@audaxgroup.com

**Remington Chin**  
Principal  
rchin@audaxgroup.com







**Robin Dholaria**  
Principal  
rdholaria@audaxgroup.com

**Daniel Horan**  
Principal  
dhoran@audaxgroup.com

**Bryant Shain**  
Principal  
bshain@audaxgroup.com

**Tom Noto**  
Senior Vice President  
tnoto@audaxgroup.com

## DISTRIBUTION/LOGISTICS

-  **BarcodesInc** **BARCODES**  
Provider of products and services that enable businesses to automate the tracking of their assets and people
-  **HILCOVISION**  
Distributor of branded and consumable professional eyecare products and optical accessories
-  **NSI INDUSTRIES**  
Supplier of a wide variety of electrical connector, fitting, control, and wire management products for construction, maintenance, and repair applications
-  **OTC** **OHIO TRANSMISSION CORPORATION**  
Distributor and aftermarket service provider of highly engineered products including motion control, pumps, finishing products, robotics, motors, and air compressors
-  **PILOT FREIGHT SERVICES**  
Provider of non-asset based freight transportation and third-party logistics globally
-  **TRIMAN INDUSTRIES**  
Distributor of aftermarket military products to the U.S. military

## CONSUMER PRODUCTS & SERVICES

-  **GOOD2GROW**  
Branded manufacturer of 'clean label' kids juices featuring popular licensed characters
-  **JTBakery** **JTM FOODS**  
Manufacturer of private label and branded snack pies and crispy treats
-  **NED STEVENS**  
Provider of gutter cleaning, maintenance, repair, and other exterior services to residential customers

## TECHNOLOGY & SOFTWARE SERVICES

-  **AIA CONTRACT DOCUMENTS**  
Provider of customizable legal contract software for end users in the architecture, engineering, and construction industries
-  **KALKOMEY**  
Provider of online boating and hunting safety education courses and other services for state recreational agencies
-  **LIGHTHOUSE**  
Provider of information governance services and eDiscovery technology solutions
-  **MONOTYPE**  
Provider of design assets, technology, and expertise for content creators and OEM customers
-  **T-BASE COMMUNICATIONS**  
Provider of accessible communications technology
-  **UNISON**  
Provider of procurement, supply chain, and program management software for federal agencies and government contractors

## BUSINESS SERVICES

-  **FOUNDATION SOURCE**  
Provider of comprehensive support services to private charitable foundations
  -  **MATERIAL+**  
Provider of consultative market research, data analytics, and data collection services to a broad range of Fortune 500 clients
  -  **MEDICAL KNOWLEDGE GROUP**  
Provider of marketing services and analytics to pharmaceutical and biotechnology companies
  -  **NEIGHBORLY**  
Franchisor of repair, maintenance, and other services for customers in the residential and commercial markets
  -  **PAYROC**  
Provider of payments processing, payments technology, and software to SMB customers
  -  **SCENTAIR**  
Provider of scent diffusion systems and related consumables to the hospitality, real estate, retail, and medical end markets
  -  **SOLIANT**  
Provider of placement and staffing services in special needs education and healthcare end markets
  -  **STEPPING STONES GROUP**  
Provider of behavioral health and therapeutic services to children with special needs and autism
  -  **SUNSTAR INSURANCE GROUP, LLC**  
Insurance broker firm focused on the Southeast and lower Midwest
  -  **TVC PRO DRIVER**  
Provider of legal services, fuel discounts, and other benefits to commercial truck drivers
- ## HEALTHCARE
-  **ALPACA AUDIOLOGY**  
Operator of audiology clinics and affiliated buying groups across the U.S.
  -  **COLLAGEN MATRIX**  
Manufacturer of collagen-based medical products used for tissue and bone repair and regeneration
  -  **COMPREHENSIVE PHARMACY SERVICES**  
Provider of outsourced pharmacy management services at hospitals and healthcare facilities
  -  **DERMATOLOGISTS OF CENTRAL STATES**  
Provider of outsourced pharmacy management services at hospitals and healthcare facilities
  -  **AVITA PHARMACY**  
Provider of on-site and central fill pharmacy services to healthcare facilities
  -  **SHEARWATER HEALTH**  
Provider of offshore clinical process outsourcing and nurse recruitment services to U.S.-based healthcare companies