

# Leaders in Middle Market Private Debt

**\$19B+**

INVESTED

**815+**

DEALS CLOSED

**280+**

ACTIVE PORTFOLIO COMPANIES

**230+**

SPONSORS FINANCED

**2000**

YEAR ESTABLISHED

## Why Audax Private Debt

**Experienced** Managing Directors average 24+ years of investment experience

**Reliable** Consistent views and feedback from deal introduction to closing

**Flexible** Broad range of financing capabilities

**Responsive** Entrepreneurial and streamlined process

**Collaborative** Exclusive focus on sponsor-backed transactions for 20 years

## Most Recent Funds

**Senior Debt**  
\$1.6B

**Unitranche**  
\$2.6B

**Junior Debt**  
\$1.2B

## Investment Criteria

Financing partner to private equity backed, middle market leaders

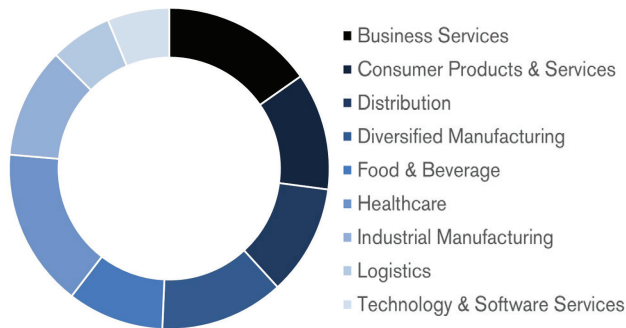
Target company characteristics:

- Established value proposition
- Defensible market position
- Revenue and cash flow stability
- Experienced management team
- Strong equity sponsorship

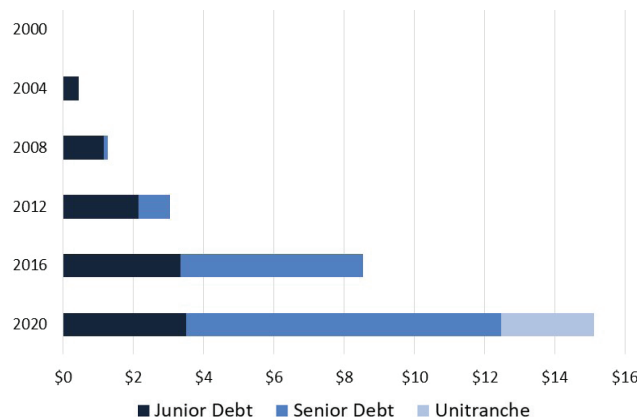
## Financing Capabilities

Product	Investment Size
Unitranche	Up to \$250M
Stretch Senior	Up to \$250M
First Lien	Up to \$75M
Second Lien/Mezzanine	Up to \$125M

## Diversified Lending By Industry



## Capital Raised by Strategy (\$ in billions)



## Contact

**Kevin Magid**  
President  
kmagid@audaxgroup.com

**Peter Gummesson**  
Managing Director  
pgummesson@audaxgroup.com

**Michael McGonigle**  
Managing Director  
mmcgonigle@audaxgroup.com

**Rahman Vahabzadeh**  
Managing Director  
rvahabzadeh@audaxgroup.com

**Steven Ruby**  
Managing Director  
sruby@audaxgroup.com

**Ryan Benedict**  
Managing Director  
rbenedict@audaxgroup.com

**Adam Weiss**  
Managing Director  
aweiss@audaxgroup.com

**Shehzad Ajmal**  
Managing Director  
sajmal@audaxgroup.com

**Blake Loweth**  
Managing Director  
bloweth@audaxgroup.com

**Peter Stern**  
Managing Director  
pstern@audaxgroup.com

**Remington Chin**  
Principal  
rchin@audaxgroup.com

**Robin Dholaria**  
Principal  
rdholaria@audaxgroup.com

**Daniel Horan**  
Principal  
dhoran@audaxgroup.com




**Bryant Shain**  
Principal  
bshain@audaxgroup.com

**Tom Noto**  
Senior Vice President  
tnoto@audaxgroup.com






## DISTRIBUTION/LOGISTICS

- 
**BARCODES**  
 Provider of products and services that enable businesses to automate the tracking of their assets and people
  
- 
**BDP INTERNATIONAL**  
 Non-asset based, outsourced, logistics solutions provider managing the end-to-end movement of shipments globally on behalf of chemical, industrial, healthcare, consumer, and retail customers
  
- 
**HILCO VISION**  
 Distributor of branded and consumable professional eyecare products and optical accessories
  
- 
**NSI INDUSTRIES**  
 Supplier of a wide variety of electrical connector, fitting, control, and wire management products for construction, maintenance, and repair applications
  
- 
**OHIO TRANSMISSION CORPORATION**  
 Distributor and aftermarket service provider of highly engineered products including motion control, pumps, finishing products, robotics, motors, and air compressors
  
- 
**PILOT FREIGHT SERVICES**  
 Provider of non-asset based freight transportation and third-party logistics globally
  
- 
**TRIMAN INDUSTRIES**  
 Distributor of aftermarket military products to the U.S. military

## CONSUMER PRODUCTS & SERVICES

- 
**GOOD2GROW**  
 Branded manufacturer of 'clean label' kids juices featuring popular licensed characters
  
- 
**JTM FOODS**  
 Manufacturer of private label and branded snack pies and crispy treats
  
- 
**NED STEVENS**  
 Provider of gutter cleaning, maintenance, repair, and other exterior services to residential customers


## TECHNOLOGY & SOFTWARE SERVICES

- 
**KALKOMEY**  
 Provider of online boating and hunting safety education courses and other services for state recreational agencies
  
- 
**LIGHTHOUSE**  
 Provider of information governance services and eDiscovery technology solutions
  
- 
**MONOTYPE**  
 Provider of design assets, technology, and expertise for content creators and OEM customers
  
- 
**T-BASE COMMUNICATIONS**  
 Provider of accessible communications technology
  
- 
**UNISON**  
 Provider of procurement, supply chain, and program management software for federal agencies and government contractors

## BUSINESS SERVICES

- 
**FOUNDATION SOURCE**  
 Provider of comprehensive support services to private charitable foundations
  
- 
**LIEBERMAN**  
 Provider of consultative market research, data analytics, and data collection services to a broad range of Fortune 500 clients
  
- 
**MAGNA LEGAL SERVICES**  
 Provider of litigation services to law firms and corporate clients
  
- 
**MEDICAL KNOWLEDGE GROUP**  
 Provider of marketing services and analytics to pharmaceutical and biotechnology companies
  
- 
**NEIGHBORLY**  
 Franchisor of repair, maintenance, and other services for customers in the residential and commercial markets
  
- 
**PAYROC**  
 Provider of payments processing, payments technology, and software to SMB customers
  
- 
**SCENTAIR**  
 Provider of scent diffusion systems and related consumables to the hospitality, real estate, retail, and medical end markets
  
- 
**SOLIANT**  
 Provider of placement and staffing services in special needs education and healthcare end markets
  
- 
**STEPPING STONES GROUP**  
 Provider of behavioral health and therapeutic services to children with special needs and autism
  
- 
**TVC PRO DRIVER**  
 Provider of legal services, fuel discounts, and other benefits to commercial truck drivers

## HEALTHCARE

- 
**ALPACA AUDIOLOGY**  
 Operator of audiology clinics and affiliated buying groups across the U.S.
  
- 
**COLLAGEN MATRIX**  
 Manufacturer of collagen-based medical products used for tissue and bone repair and regeneration
  
- 
**COMPREHENSIVE PHARMACY SERVICES**  
 Provider of outsourced pharmacy management services at hospitals and healthcare facilities
  
- 
**DERMATOLOGISTS OF CENTRAL STATES**  
 Provider of outsourced pharmacy management services at hospitals and healthcare facilities
  
- 
**AVITA PHARMACY**  
 Provider of on-site and central fill pharmacy services to healthcare facilities
  
- 
**SHEARWATER HEALTH**  
 Provider of offshore clinical process outsourcing and nurse recruitment services to U.S.-based healthcare companies